

THE CANARA BANK OFFICERS' ASSOCIATION (Regd.)

Registered under Trade Unions Act, 1926 at Mumbai.

(Affiliated to AINBOF)



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"The strength of team is each individual member and strength of each member is the team." – Phil Jackson

Dear Canpals,

I am deeply overwhelmed with the exemplary display of commitment and dedication by my brothers and sisters of Hyderabad Circle under the vibrant leadership of my brother, Senior Vice President Shri Lingareddy, who is the Chief architect of the day. What a meticulously planned day dear Anna. KUDOS to you and the entire team.

On 11th December 2021, it was the city of pearls that hosted 'TRUMPING THE TARGETS - THE CANPAL STYLE' campaign and what a show they have put up. This was in series to a unique program conceptualized by CBOA for achieving **Rs. 10,000 Crore Net Profit** for our mother bank and position our Mother Bank as number 1 Bank among peers.

Friends, true to its sobriquet name, indeed our Hyderabad circle is embellished with gems and pearls like each of our Canpals there. I am aware that immaculately executed congregations like these can't be possible without the absolute willingness and hard work of my brothers and sisters of Hyderabad Circle.

Kudos to the Canpals of Hyderabad Circle. Your CBOA is sheerly blessed to have each one of you.

Friends, the program entailed presentation by teams of Canpals from various regions of Hyderabad Circle deliberating on five topics viz.

1. **Effect of digitization on traditional banking method of banks - ways to bring technology at the door step of customers.**
2. **Staff induced and staff involved frauds - a derogatory act - ways to stop it.**
3. **Team work - a tool to build the business beyond technology.**
4. **Un-realistic targets, un-regulated work hours and periodic reviews became a constant source of stress for the employees - The ways to avoid stress and build business in a better and systematic way.**
5. **NPA & its effect on Banks profitability - ways to reduce NPA and build profit.**

The program was broadly aimed at instilling confidence and fresh thoughts among our members through a slew of brainstorming sessions, which would drive them to approach business innovatively.

I believe we are succeeding each time we are giving a call to congregate, ideate and deliberate to our Canpals.

Friends, I sincerely thank our most respected **Chief General Manager, Hyderabad Circle, Sri K H Patnaik sir**, for being our Chief Guest. He delivered the Key Note address and appreciated our Canara Bank Officers Association and all its members for doing spectacular work. Thank you, Sir for gracing the occasion and encouraging the morale of each one of us present there.

My heartfelt thanks to our **retired CGMs Sri G Rajender Reddy and Dr. S Ramesh** for their detailed presentations on Keys areas and Strategies for banks to **increase their profitability and Compliance Vs Banking** respectively. Your experience has always been insightful and your words have always been reassuring for all of us.

Friends, I must congratulate Lingareddy Anna for instilling a frugal and prudent spending mindset in the cadre of Hyderabad Circle. As they say, **'a penny saved is a penny earned'**. I was elated to go through the RC group of Hyderabad. Each and every rupee that was spent was discussed and each penny was judiciously spent. Anna, Your stellar show with strong professionalism ethics will be an example to all the other circles of our country. Kudos to the entire team who have worked tirelessly for making the show a spectacular one.

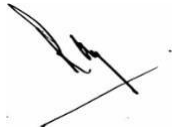
My sincere thanks to our guide and elder brother **Sri. P Rama Prasad, Vice President** for his unfailing support towards the organization. Anna, you have always been a personification of humility, grit and positivity for each on us.

Friends, I once again thank **Shri KVS Murthy** for his commitment and dedication towards CBOA. **I thank all the Regional Secretaries, officer bearers and volunteers for your extraordinary efforts.** Your untiring efforts were clearly evident. I would like to extend my utmost gratitude to all the CANPALS for your presence. Let's strive to intensify this collaborative synergy each time we congregate, ideate and deliberate to make our Mother Bank as Number one Bank to work with or Bank with.

Flaw-Free Banking! Fraud-free banking!

DISCIPLINE IN CBOA, DEVELOPMENT IN CANARA BANK.

Your General Secretary



Ravi Kumar K